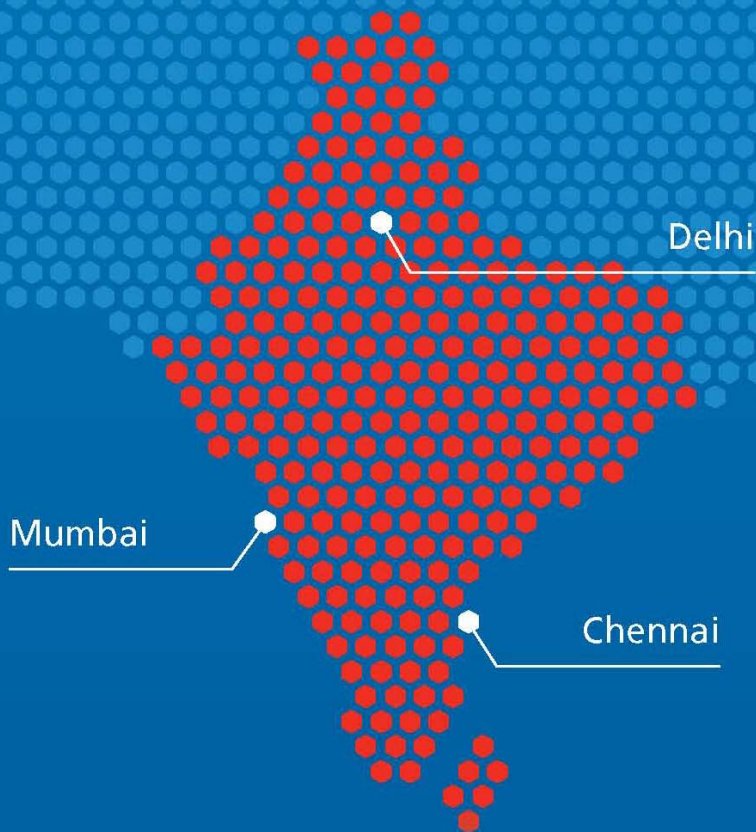

India

Intellectual Property Attorneys



Ranjan Narula Associates

Intellectual Property Attorneys

Introduction

Ranjan Narula Associates is a prominent intellectual property (IP) law firm with offices at three locations – National Capital Region (Gurgaon), Mumbai and Chennai.

We provide a full range of IP services to a wide range of clients, from major multinational IP owners and users, to start-up businesses and individuals. Members of our team comprise lawyers, researchers, patent and trade mark agents, paralegals and IP investigators, working seamlessly as a well coordinated team.



We combine a high level of specialist professional skill with 'on-the-ground' practical know-how of the IP scenario in India and in the countries of the sub-continent. Our multi-disciplinary capacity and network of associates in the sub-continent enables us to obtain results that would otherwise be difficult to achieve.

Our experienced team of qualified lawyers with expertise in devising and implementing enforcement programmes, handling trade mark, copyright, design and patent filing and maintenance, and all aspects of IP management.

Approach

We have always been an exclusively IP focused firm. Retaining an IP focus enables us to maintain a high level of service. We attribute our success to having had, from the beginning, a very clear aim and a genuine commitment to our work.

We provide a professional and friendly service. We recognize the need to be flexible, open-minded and creative in all areas of business, including our own.

Our people are crucial to the way we do business. We invest in, and nurture, the talents and ambitions of each and every member of our team. This is reflected in the combination of enthusiasm and disciplined work habits that can be found at all levels of our organisation.

Our investment in technology enables us to provide clients with superior means of access to information on the work we do for them, including online data and bespoke reports.

Background

Our business was established in 2004 with the objective of providing commercial solutions to legal problems. We advise on commercial IP issues including, licensing, acquisition and disposal, and IP management. We draft all forms of commercial IP documentation and have a substantial patent and trade mark agency business which handles the protection, maintenance and renewal of IP rights. Our investigation division provides IP investigation services, supporting both commercial and enforcement work.

Our focus is to provide practical and cost effective solutions to protect, enforce and commercialise clients IP.

About India

India is the second most populous country in the world, its vast land mass home to over one billion people. The liberalisation of the Indian economy in the early 1990's led to a huge increase of investment in every sector, with many multinational companies looking to manufacture and distribute their products in India. Growing consumerism and globalisation have resulted in a great demand for branded goods, both in urban areas and among the rural population. The major commercial activity centres are Delhi, Mumbai (Bombay), Kolkata (Calcutta) and Chennai (Madras). In addition, Bangalore and Hyderabad have emerged as hubs for information technology and biotechnology in the world market place.

In the last five years the Indian government has amended most of its IP legislation to become TRIPS compliant. In making these changes, the Indian government has given positive encouragement to foreign investment. The Judiciary has also been adopting a more pragmatic approach towards the protection of well known international brands on the basis of international reputation and the spillover of that reputation in India. The last two years have also seen an increase in patent litigation following the grant of 'product patents' in respect of pharmaceuticals. India's pharmaceuticals market is valued at US\$5.7 billion and growing annually at 9%.

Although many states in India have special IP rights police units, civil remedies for trade mark infringement and passing off have over the years proved to be quicker and more reliable than criminal remedies. Criminal actions can be useful to create impact through search and seizure followed by publicity. But, in general, slow prosecution and close management makes working with the police a less attractive option. The challenges of working in India also emanate from cultural diversity. India has 28 states with a burgeoning middle class who has the purchasing power that is key to the countries growth and development. There are 22 official languages and 1652 dialects.

Services

IPR registration and portfolio management

We have a team of trade mark and patent attorneys, lawyers and paralegals solely dedicated to the registration of trade marks, patents, copyright and designs. We also provide full international portfolio management services, managing our clients' registrations worldwide. We have a mix of private practice and in-house experience and work closely with our other IP colleagues wherever necessary. This enables us to take a broad perspective on our clients' IP registration needs and arrive at innovative solutions. Many of our clients have active IP teams; we are accustomed to supporting and working closely with them. We also work closely with design and branding agencies in relation to the creation and clearance of new brands. We offer a full service for trade marks, patents, designs and domain names – from clearance, filing and opposition, through to registration. We have a team of specialised patent lawyers/agents who advise clients on every aspect of patent law. Our domain name service includes registration, surveillance and recovery, dispute resolution and seeking and prosecuting complaints under UDRP and INDRP. We also monitor our clients' rights and the activities of their competitors. We have invested heavily in sophisticated portfolio software.

Indian criminal and civil IPR enforcement

We have a team which specialise in the enforcement of all forms of IP, using the most effective means to enforce rights and resolve disputes. The team comprises of lawyers who are all qualified to practice and have many years of experience. In addition to litigation in the Courts, we make full use of administrative and other bodies, including Customs, and of alternative dispute resolution procedures, wherever appropriate. We can offer advice on the best courts, whether civil or criminal action is a better option, and provide dedicated management of cases.

IPR investigations

We have an in-house team of investigators who are regularly involved in tracking counterfeit product to source. The team also conducts commercial IP investigations, particularly in the context of IP audits and due diligence, trade mark investigations and domain name recovery investigations. The investigation and enforcement teams work closely together, utilising market information to meet client's needs.

Indian Sub-continent regional practice

We manage a substantial enforcement and IP registration work in Bangladesh, Pakistan, Nepal, Bhutan, Sri Lanka and Maldives. Our extensive IP experience and close relationships with local lawyers and investigators enables us to take effective action in these jurisdictions.

People and Expertise

Our team comprises IP experts with extensive experience in all aspects of IP laws.

We are active in Asia in organisations such as the International Trademark Association (INTA), Asian Patent Attorneys Association (APAA), ASEAN IP Association, World Customs Organization and write for numerous IP-focused publications.

We use specialist bespoke client databases to manage IP work, available for online client access.

Fees/Terms of business

We charge fairly and are always willing to give our best estimate of future costs, both at the outset and periodically during the course of a matter. Full details of our fixed fees and hourly rates are available on request.

Following is a general indication of how we charge for our services:

Legal consultancy - hourly rates which vary according to the seniority of the consultant handling the matter.

Investigation, research and analysis – a combination of fixed fees and hourly rates.

IP registration – mostly fixed fees. We are prepared to extend discounts to clients with high volume filings.

Standard terms of business

Services are provided on the basis of our standard terms of business, a copy of which is made available to all new clients.



Contact Us

Chennai

Cisons Complex
1st Floor,
150/86 Montieth Road
Egmore
Chennai - 600008
India

National Capital Region (Gurgaon)

Vatika Towers,
10th Floor Block-B,
Sector-54
Gurgaon-122002
National Capital Region (Haryana)
India

Mumbai

Office No. 517, 5th Floor
Crystal Paradise
The Mall Off Veera Desai Road
New Link Road
Andheri (W)
Mumbai - 400053
India

Email: info@indiaiprights.com